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August 14, 2018

**VIA ELECTRONIC FILING**

Attention: Filing Center  
Public Utility Commission of Oregon  
201 High Street SE, Suite 100  
P.O. Box 1088  
Salem, Oregon 97308-1088

**Re: Docket UG 344 – NW Natural Gas Company, dba NW Natural, Request for a  
General Rate Revision**

Attention Filing Center:

Attached for filing in the above-captioned docket is an electronic copy of NW Natural's Opening Brief.

Please contact this office with any questions.

Sincerely,

A handwritten signature in blue ink that reads "Alisha Till". The signature is written in a cursive, flowing style.

Alisha Till  
Legal Assistant

Attachment

**BEFORE THE PUBLIC UTILITY COMMISSION  
OF OREGON**

**UG 344**

In the Matter of:

NORTHWEST NATURAL GAS  
COMPANY, dba NW NATURAL

Request for a General Rate Revision

**NORTHWEST NATURAL GAS  
COMPANY'S  
OPENING BRIEF**

**August 14, 2018**

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1 Northwest Natural Gas Company d/b/a NW Natural (NW Natural or the Company)  
2 submits this Opening Brief to the Public Utility Commission of Oregon (Commission) in  
3 accordance with Administrative Law Judge Allan J. Arlow’s rulings on February 2, 2018 and  
4 August 9, 2018.

5 **I. INTRODUCTION**

6 After settlement negotiations, NW Natural, Staff of the Public Utility Commission of  
7 Oregon (Staff), the Oregon Citizens’ Utility Board (CUB), and the Alliance for Western  
8 Energy Consumers (AWEC) agreed to resolve all but three issues in this proceeding. A  
9 stipulation agreement signed by the Company, Staff, CUB, and AWEC was submitted to the  
10 Commission on August 6, 2018. As a result, the only contested issues to be addressed in this  
11 opening brief are: (1) the sharing of revenues produced by optimization of certain NW Natural  
12 assets and the Company’s interstate storage operations and the proper approach to reporting  
13 the Company’s optimization revenues; (2) the Company’s pension balancing account, and (3)  
14 the impact of the 2017 federal Tax Cuts and Jobs Act (TCJA) on the Company’s accumulated  
15 deferred income tax (ADIT) and the Company’s tax expense during the time period leading up  
16 to the rate effective date.

17 ***Optimization***

18 The Company has participated in storage services and optimization activities since the  
19 late 1990s. These endeavors, which generate revenue from both shareholder-owned and utility  
20 assets, have provided significant value for both customers and shareholders.<sup>1</sup> Indeed, since  
21 2000, customers have received \$133.5 million in credits, and customers have also benefited  
22 through the ability to recall expanded portions of Mist Storage to serve customers on an as-

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<sup>1</sup> NW Natural/1300, Friedman/3.

1 needed basis.<sup>2</sup> Because the existing arrangements have proved to be tremendously successful,  
2 the Company proposes that the Commission maintain its current sharing percentages for  
3 storage services and optimization activities.<sup>3</sup>

4 Staff, CUB, and AWEC all agree that the sharing percentages for storage services  
5 should remain the same, but have each proposed significant changes to the sharing  
6 arrangements associated with the Company's optimization of utility assets, which are currently  
7 split between customers and the Company respectively on a 67/33 percent basis. Staff and  
8 CUB have proposed that the Company be directed to adopt a 90/10 sharing arrangement.<sup>4</sup>

9 AWEC has proposed that the Company be directed to adopt an 85/15 sharing arrangement.<sup>5</sup>

10 The parties' arguments rely in large part on the findings of Liberty Consulting Group  
11 (Liberty)—a third party consultant that evaluated the arrangements pursuant to a Commission  
12 directive, arising from the Company's last rate case and Docket No. UM 1654. In particular  
13 the parties point to Liberty's finding that the Company's share of profits is more generous than  
14 that retained by other gas utilities engaged in similar activities.<sup>6</sup> Staff, CUB, and AWEC have  
15 also recommended that the Commission direct the Company to report all of its optimization  
16 revenues as part of its annual results of operation (ROO) report.<sup>7</sup>

17 The adjustments proposed by the parties regarding optimization sharing percentages  
18 should be rejected for three reasons:

19 (1) The report issued by Liberty (Liberty Report) does not reflect the data and  
20 information that would be necessary to enable the Commission to compare the

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<sup>2</sup> NW Natural/1300, Friedman/3.

<sup>3</sup> NW Natural/1300, Friedman/33.

<sup>4</sup> Staff/1300, Glosser/12; CUB/200, Jenks/18.

<sup>5</sup> AWEC/400, Finklea/5.

<sup>6</sup> Staff/1600, Glosser/4; CUB/400, Jenks/4; AWEC/400, Finklea/7.

<sup>7</sup> Staff/1600, Glosser/10; CUB/200, Jenks/25; AWEC/400, Finklea/8.

1 revenues from optimization activities by NW Natural and NW Natural's peer  
2 utilities, and thus does not support the idea that significant changes should be made  
3 to the sharing arrangement.

4 (2) NW Natural's level of participation in optimization activities is greater than that of  
5 its peers, and NW Natural's sharing percentage should reflect the Company's  
6 greater level of effort.

7 (3) Any significant change to the sharing percentages could erode the Company's  
8 incentive to pursue optimization activities, potentially reducing benefits for both  
9 customers and shareholders.

10 The parties' proposal that optimization revenues be reported in the ROO should also  
11 be rejected. Reporting optimization revenues in the ROO inappropriately suggests that those  
12 revenues should be considered in the application of earnings reviews. The Commission should  
13 instead adopt NW Natural's proposal to report optimization revenues in the Company's annual  
14 Optimization Report.

15 ***Pension Balancing Account***

16 In its Opening Testimony, the Company explained that it had approached the parties  
17 regarding the functioning of its pension balancing account, through which it tracks the  
18 difference between the \$3.8 million collected annually in rates and its actual FAS 87 pension  
19 expenses.<sup>8</sup> The Company explained that the actual FAS 87 expense experienced by the  
20 Company has been significantly higher than the \$3.8 million included in rates; therefore the  
21 account balance has grown to levels significantly higher than had been expected when the  
22 mechanism was agreed-to by the parties, creating a significant liability for customers—and

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<sup>8</sup> NW Natural/200, McVay/21.

1 representing a cash flow issue for the Company. Because the balancing account was the result  
2 of a settlement (and the settlement prevents any party from proposing changes to the level of  
3 cost recovery in rates), the Company did not make a formal proposal for fixing the mechanism,  
4 but stated it would attempt to resolve the issue through negotiations—and present a settlement  
5 in this case.<sup>9</sup>

6 Although the parties have been unable to reach resolution, they all agree that  
7 modifications to the pension balancing account will need to be made. CUB and AWEC  
8 recommend terminating the pension balancing account and addressing recovery of pension  
9 expense in rates—but take no position as to what that amount should be.<sup>10</sup> CUB also  
10 recommends reducing the interest rate for the balancing account to the Company’s weighted  
11 average discount rate for pensions.<sup>11</sup> In addition, CUB recommends opening a new proceeding  
12 to address the remaining balance.<sup>12</sup> Staff acknowledges that the amount of pension expense  
13 recovered in customer rates should be increased, but has concerns regarding transparency of  
14 the current mechanism with respect to interest on the account.<sup>13</sup>

15 NW Natural urges the Commission to take no action on the pension balancing account  
16 in this docket, and instead, direct the parties to continue to work toward a sustainable solution.  
17 If a solution cannot be reached, a separate docket can be opened to resolve the associated  
18 issues. The proposals made by CUB, AWEC, and Staff are general in nature and not  
19 sufficiently developed to allow for a comprehensive resolution in this proceeding. Most  
20 importantly, summarily terminating the account would not solve the ongoing issues posed by

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<sup>9</sup> NW Natural/200, McVay/21.

<sup>10</sup> CUB/100, Jenks-Gehrke/41; AWEC/500, Mullins/3.

<sup>11</sup> CUB/300, Jenks/5.

<sup>12</sup> CUB/300, Jenks/5-6.

<sup>13</sup> Staff/1500, Fox/3.

1 under-recovery. And it makes no sense for the Commission to make piecemeal changes to the  
2 interest rate on the account in isolation of the other components of the mechanism. For all of  
3 these reasons, further process is required—either through settlement or a separate proceeding.

4 ***Tax Cuts and Jobs Act***

5 On December 22, 2017, United States federal income tax reform, also known as the  
6 Tax Cuts and Jobs Act (the TCJA) was enacted. The TCJA permanently lowers the U.S. federal  
7 corporate income tax rate to 21 percent from the existing maximum rate of 35 percent, effective  
8 as of January 1, 2018. Because the TCJA passed close in time to when the Company filed its  
9 case, the Company’s initial filing did not address the TCJA. Instead, the Company made a  
10 supplemental filing on March 20, 2018 to address the impacts of the TCJA. Specifically, the  
11 Company’s Supplemental Filing addressed the change in marginal (FIT) tax rate from 35  
12 percent to 21 percent and the change to two deductions: the meals and entertainment deduction  
13 and transportation deduction. The Company also adjusted ADIT to reflect the elimination of  
14 the bonus depreciation deduction for energy utilities. However, the Company has proposed to  
15 resolve the remaining issues related to the TCJA through a separate deferral docket, which was  
16 opened upon petitions filed by both NW Natural and Staff.<sup>14</sup> Pursuant to its deferral petition,  
17 the Company is currently deferring the estimated net benefits associated with tax reform during  
18 the interim period of January 1, 2018 through October 31, 2018 (Interim Period)<sup>15</sup> as well as  
19 the excess deferred income tax (EDIT) benefit. Because there is substantial uncertainty  
20 regarding several issues related to the Interim Period benefit calculation and EDIT calculation

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<sup>14</sup> NW Natural filed a TCJA-related deferral application with the Commission on December 29, 2017 in Docket No. UM 1919. Staff also filed a deferral application on December 29, 2017 with respect to the TCJA implications for NW Natural in Docket No. UM 1924.

<sup>15</sup> NW Natural/2500, Borgerson/5.

1 that are expected to be resolved in late 2018, NW Natural urges that it is necessary to address  
2 these issues in the pending deferral proceeding rather than in this case.<sup>16</sup>

3 AWEC urges that these issues should be resolved in the rate case, and the Interim  
4 Period benefit amount and EDIT should be returned to customers in the Company's base rates,  
5 which AWEC calculates to be \$15.8 million and \$13.5 million, respectively.<sup>17</sup> CUB agrees  
6 that that EDIT should be included in base rates, but suggests that the appropriate amount should  
7 be based on the Company's best estimate, which should then be used as the basis for new rates  
8 after the parties have an opportunity to review the estimate.<sup>18</sup> Staff proposes that the EDIT  
9 amount should be included in base rates and calculated that amount to be approximately \$10  
10 million, but agrees that the Interim Period amount and treatment should be addressed in the  
11 deferral proceeding.<sup>19</sup>

12 The parties' recommendations should be rejected for three reasons:

13 (1) There is a wide disagreement regarding the appropriate calculation for the Interim  
14 Period amount and EDIT amounts—which are just estimates at this point—and due  
15 to the high degree of uncertainty, the Commission should wait until the Company  
16 can provide actual amounts to be returned to customers.

17 (2) The appropriate treatment of the benefits of tax reform will impact other utilities as  
18 well, and it is more appropriate for the Commission to address these issues  
19 uniformly than in an individual rate case.

20 (3) There may be creative approaches to applying the benefits of tax reform, such as  
21 application to reduce the balance of the pension balancing account, and the

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<sup>16</sup> NW Natural/2500, Borgerson/15.

<sup>17</sup> AWEC/500, Mullins/10-13.

<sup>18</sup> CUB/300, Jenks/10.

<sup>19</sup> Staff/1400, Gardner/10-11.

1 Commission should not adopt an approach that would preclude further  
2 consideration of such options.

3 For the foregoing reasons, the Company urges that the most appropriate forum for  
4 addressing the calculation and treatment of the Interim Period amount and EDIT amount is the  
5 pending deferral docket.

6 As detailed below, the parties' positions regarding these three issues should be rejected.  
7 The adjustments proposed by the parties to the Company's optimization revenue allocations  
8 are unsupported by the Liberty Report and should not be adopted, and the Company should  
9 not be required to report optimization revenues in the ROO, and instead should include those  
10 revenues in its annual Optimization Report. In addition, the Company has proposed the most  
11 appropriate methods for disposing of the issues regarding its pension balancing account and  
12 the remaining impacts of the TCJA.

## 13 **II. ARGUMENT**

### 14 **A. Optimization**

15 While the Company agrees with the Liberty Report's conclusion that the sharing  
16 percentages for storage services should remain the same, NW Natural disagrees that the  
17 Company's percentage of optimization activities revenues should be decreased. As described  
18 herein, NW Natural believes that the current sharing arrangements appropriately reward and  
19 incent the Company to expend considerable effort and resources to maximize the revenues  
20 from optimization activities, which primarily benefit the Company's customers. Customers  
21 have benefitted, and, at the same time, the sharing of revenues has provided the Company with  
22 sufficient incentive to take on the complexity and risks associated with this discretionary  
23 activity. For these reasons, the Company requests that the Commission make no changes to

1 the existing sharing percentages. Additionally, the Company proposes that reporting of  
2 optimization revenues should be included in the Company's annual Optimization Report rather  
3 than in the Company's ROO filing.

4 **1. Background regarding Optimization.**

5 NW Natural commenced its storage services and optimization activities to expand and  
6 optimize utility resources beyond what would otherwise occur in the normal course of  
7 business.<sup>20</sup> First, the Company invested shareholder dollars to expand the then-existing gas  
8 storage operations at Mist, as a means of creating value for its investors while at the same time  
9 benefiting utility customers through revenue sharing and the ability to recall pre-built capacity  
10 on an as-needed basis and at depreciated cost.<sup>21</sup> The Company next developed its optimization  
11 activities<sup>22</sup> by contracting with third-party wholesale traders to create further value from utility  
12 resources in its gas supply portfolio.<sup>23</sup>

13 The sharing arrangements for the revenues flowing from NW Natural's storage services  
14 and optimization activities were agreed to by Staff and the Company as fairly compensating  
15 NW Natural's shareholders and customers for their respective contributions, and have been  
16 approved by the Commission under the Company's Schedules 185 and 186.<sup>24</sup> Schedule 185  
17 addresses revenue sharing from storage services and applies to the Company's firm sales  
18 service customers whose rates include costs related to the Mist Storage facility.<sup>25</sup> Under

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<sup>20</sup> NW Natural/1300, Friedman/2.

<sup>21</sup> NW Natural/1300, Friedman/2.

<sup>22</sup> As described in greater detail in NW Natural's supplemental direct testimony, the optimization activities include: (1) Mist Storage Optimization; (2) Liquids Extraction; (3) Commodity Contract (Portfolio) Optimization; (4) Pipeline Capacity Optimization; and (5) Off-System Storage Optimization. NW Natural/1300, Friedman/13-22.

<sup>23</sup> NW Natural/1300, Friedman/2.

<sup>24</sup> NW Natural/1300, Friedman/23.

<sup>25</sup> NW Natural/1300, Friedman/24.

1 Schedule 185, NW Natural shares with eligible customers the net margin received from non-  
2 utility interstate and intrastate storage services on a 20/80 basis, with 20 percent to be credited  
3 to customers and 80 percent to be retained by NW Natural.<sup>26</sup> In addition, Schedule 185  
4 provides that NW Natural will also share with eligible customers the net margin that is  
5 attributable to optimization of Mist Storage capacity (i.e., deliverability).<sup>27</sup> Net margins from  
6 Mist Storage optimization are shared: (a) 20/80 for the proportion of non-utility Mist capacity  
7 not included in the rates, and (b) 67/33 for the proportion of core Mist capacity that is included  
8 in the rates.<sup>28</sup> At the time when Schedule 185 was developed, the parties agreed that the 20/80  
9 sharing allocation was reasonable to compensate customers for the use of certain assets that  
10 were in rate base in order to accomplish what was otherwise an entirely shareholder-funded  
11 endeavor.<sup>29</sup> The Company was pleased with the opportunity to expand its non-utility business,  
12 and Staff and stakeholders were pleased with an arrangement that allowed customers to benefit  
13 without incurring cost or risk.<sup>30</sup>

14 Schedule 186 addresses revenue sharing from the optimization activities and applies to  
15 firm and interruptible sales service customers whose rates include costs related to upstream  
16 pipeline capacity.<sup>31</sup> Under Schedule 186, NW Natural shares with eligible customers the net  
17 margin attributable to third-party optimization for the entire portfolio of upstream capacity

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<sup>26</sup> NW Natural/1300, Friedman/24. All references to sharing percentages will indicate the amount allocated on a customer/shareholder basis.

<sup>27</sup> NW Natural/1300, Friedman/24.

<sup>28</sup> NW Natural/1300, Friedman/24.

<sup>29</sup> NW Natural/1300, Friedman/24-25.

<sup>30</sup> NW Natural/1300, Friedman/25.

<sup>31</sup> NW Natural/1300, Friedman/25. Schedule 186 does not apply to optimization of those portions of Mist Storage that are included in customer rates.

1 contracts.<sup>32</sup> Specifically, under Schedule 186, the Company shares net revenues with its firm  
2 and interruptible sales customers on a 67/33 basis.<sup>33</sup>

3       Regarding the sharing arrangement for optimization activities, the parties initially  
4 agreed to the same 20/80 sharing percentages as those applicable to storage services because  
5 it was expected that any margin would be small and come primarily from Mist Storage.<sup>34</sup>  
6 However, the Company soon discovered that the opportunity for optimization of other  
7 resources was greater than expected, and because the majority of the Company's optimization  
8 activities rely on resources that are included in customer rates, the Company proposed to  
9 increase customers' share for optimization of resources in customer rates from 20 percent  
10 (20/80) to 67 percent (67/33).<sup>35</sup> This adjustment was intended to significantly increase the  
11 benefits to customers while maintaining an appropriate and necessary incentive for NW  
12 Natural to continue these optimization activities and seek new opportunities, and to fairly  
13 compensate the Company for the increased complexity, level of effort, and risks these more  
14 speculative activities impose on shareholders.<sup>36</sup>

15       In addressing the increase, the Company specifically requested that customers receive  
16 67 percent because, at that time, that allocation matched the weighted average cost of gas  
17 (WACOG) sharing percentage adopted for the PGA for its internal normal utility optimization  
18 of gas supply resources.<sup>37</sup> Matching the 67 percent WACOG sharing was important because  
19 the optimization activities were in their infancy, and the Company felt that by using the PGA  
20 sharing percentage, it could eliminate any concerns of potential gamesmanship regarding

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<sup>32</sup> NW Natural/1300, Friedman/25.

<sup>33</sup> NW Natural/1300, Friedman/25.

<sup>34</sup> NW Natural/1300, Friedman/26.

<sup>35</sup> NW Natural/1300, Friedman/26.

<sup>36</sup> NW Natural/1300, Friedman/26.

<sup>37</sup> NW Natural/1300, Friedman/26.

1 classification of activities as optimization activities versus normal utility gas supply WACOG  
2 savings.<sup>38</sup> The Company also felt that the 33 percent retention by shareholders still provided a  
3 sufficient incentive.<sup>39</sup> Today, it is well established which activities fall within each category  
4 (optimization activities vs. normal WACOG savings), primarily because the optimization  
5 activities are conducted under the AMA; nevertheless, the increase of the customer sharing up  
6 to 67 percent has remained in place as a significant customer benefit.<sup>40</sup>

7         The Company's customers have benefitted significantly from NW Natural's storage  
8 services and optimization activities. First, since 2000, customers have received a total of  
9 \$133.5 million in credits under Schedules 185 and 186.<sup>41</sup> In addition, customers have received  
10 a substantial benefit provided by the ability to recall portions of the expanded Mist Storage in  
11 increments as needed, and at a depreciated book cost.<sup>42</sup> And importantly, customers have  
12 received all of these benefits with no additional cost and a reduction in risk.<sup>43</sup>

13         In NW Natural's 2011 general rate case, Docket No. UG 221, and again in Docket No.  
14 UM 1654, some parties argued that the sharing percentages adopted by the Commission for  
15 storage services and optimization activities should be revisited.<sup>44</sup> In Docket No. UM 1654,  
16 after a full contested case with two separate hearings, the Commission determined that it  
17 required additional information,<sup>45</sup> and issued Order No. 15-066, directing the parties to hire a  
18 third-party to perform an independent study and cost-allocation evaluation to aid a decision as

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<sup>38</sup> NW Natural/1300, Friedman/26.

<sup>39</sup> NW Natural/1300, Friedman/27.

<sup>40</sup> NW Natural/1300, Friedman/27.

<sup>41</sup> NW Natural/1300, Friedman/29.

<sup>42</sup> NW Natural/1300, Friedman/29.

<sup>43</sup> NW Natural/1300, Friedman/3.

<sup>44</sup> NW Natural/1300, Friedman/30.

<sup>45</sup> NW Natural/1300, Friedman/30.

1 to the appropriate revenue sharing percentages.<sup>46</sup> That exercise has now been completed, and  
2 the Liberty Report was issued on November 27, 2017.<sup>47</sup>

3 After the issuance of the Liberty Report, the parties to this case proposed, and NW  
4 Natural agreed, to make the resolution of the revenue sharing arrangement a matter subject to  
5 this proceeding, rather than through continuing Docket No. UM 1654.

6 The Liberty Report, which was provided as an attachment to the Company's  
7 supplemental direct testimony as NWN/1301, concludes that the sharing percentages for  
8 storage services are supportable, but that the Company's percentage of revenues attributable  
9 to optimization activities might be appropriately decreased.<sup>48</sup>

10 **2. The Current Optimization Sharing Percentages Should Be Retained.**

11 Staff, CUB, and AWEC have each proposed significant changes to the sharing  
12 percentages associated with the Company's optimization activities for resources that are  
13 included in customer rates, which are currently subject to a 67/33 percent sharing arrangement.  
14 Staff and CUB propose modifying the sharing arrangement to 90/10 percent, and AWEC  
15 proposes an 85/15 percent split.<sup>49</sup> These proposals are based on these parties' claims that  
16 optimization activities are a routine component of prudent utility management and that the

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<sup>46</sup> *In the Matter of Nw. Natural Gas Co., dba NW Natural, Investigation of Interstate Storage and Optimization Sharing*, Docket No. UM 1654, Order No. 15-066 at 5-6 (Mar. 5, 2015).

<sup>47</sup> NW Natural/1300, Friedman/4.

<sup>48</sup> NW Natural/1301, Friedman/14.

<sup>49</sup> Staff/1300, Glosser/12; CUB/200, Jenks/18; AWEC/400, Finklea/5.

1 Company's current sharing percentage is not in line with other sharing percentages in the  
2 industry.<sup>50</sup>

3 AWEC also proposes to flip the sharing arrangement for resources that are not in  
4 customer rates and which are currently subject to a 20/80 percent sharing arrangement. Staff  
5 opposes AWEC's proposal, and CUB took no position on it.<sup>51</sup>

6 The Commission should reject the parties' proposals because they are not supported by  
7 the Liberty Report, fail to recognize NW Natural's greater level of involvement in optimization  
8 activities, and could alter—to the detriment of customers—the balance of risk and reward that  
9 has incentivized the Company to pursue optimization so successfully.

10 **a. The Liberty Report does not support the significant modification**  
11 **to the sharing percentages proposed by the parties.**

12 In support of their recommendations, Staff, CUB, and AWEC rely on the Liberty  
13 Report's conclusion that there is substantial room to reduce NW Natural's share of revenues  
14 from optimization activities.<sup>52</sup> While the parties are correct about the Liberty Report's  
15 conclusions, the Liberty Report also has significant shortcomings that suggest it should not be  
16 relied upon on this point. Importantly, the Liberty Report fails to provide detailed information  
17 regarding the results of the peer utility companies it used for analysis as a comparison group.  
18 Thus, while the Liberty Report describes the revenue sharing arrangements for NW Natural's  
19 peer utilities, it provides no analysis of the actual results of each arrangement. It is entirely  
20 possible that while NW Natural's sharing may provide customers with a relatively smaller  
21 sharing percentage, NW Natural's customers may well be receiving significantly greater  
22 revenues than the peer utilities' customers. NW Natural believes that to fairly evaluate the

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<sup>50</sup> Staff/1600, Glosser/4; CUB/400, Jenks/4; AWEC/400, Finklea/7.

<sup>51</sup> Staff/1600, Glosser/8.

<sup>52</sup> Staff/1300, Glosser/15; CUB/200, Jenks/18-19; AWEC/400, Finklea/5.

1 different sharing arrangements, it is essential to also consider and evaluate the actual revenues  
2 received by customers.<sup>53</sup> Given this lack of relevant information, the Commission should  
3 decline to impose a significant change to the arrangements that have provided such value to  
4 the Company's customers to date.

5 The Company is also concerned that AWEC has provided absolutely no support for its  
6 recommendation to flip the split between customers and the Company with respect to resources  
7 not in customer rates. The Liberty Report does not support this recommendation and AWEC  
8 has similarly provided no support in its testimony. Such a significant change is therefore  
9 unwarranted and should be rejected.

10 **b. The Company's level of participation in optimization activities**  
11 **goes above and beyond that of the Company's peer utilities.**

12 While the parties assert that participation in optimization activities is a component of  
13 prudent utility management, and thus does not merit a greater incentive, they fail to recognize  
14 that the Company's participation in optimization activities is significantly more involved than  
15 its peer utilities. The Company believes that its optimization activities go above and beyond  
16 the efforts typically expended by LDCs in the optimization of customer assets.<sup>54</sup> The Company  
17 has actively engaged with its third-party asset manager to ensure that it achieves the best results  
18 (*i.e.*, value) for customers. The Company's involvement in optimization activities includes  
19 daily interactions with the asset manager to ensure that long-term plans are meeting their  
20 objectives and making changes to these plans when necessary.<sup>55</sup> Based on the Company's  
21 experience and information, NW Natural believes that this level of involvement is unusual,

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<sup>53</sup> NW Natural/2700, Friedman/6.

<sup>54</sup> NW Natural/1300, Friedman/23.

<sup>55</sup> NW Natural/2700, Friedman/3.

1 and that the 67/33 percent sharing arrangement fairly compensates the Company for this  
2 additional level of effort.<sup>56</sup>

3 **c. Any significant change to the Company’s sharing percentage**  
4 **could impact the incentives that have provided significant benefits**  
5 **for both customers and shareholders.**

6 NW Natural has attained very significant value for its utility customers flowing from  
7 these optimization activities. Specifically, customers have received a cumulative \$133.5  
8 million in credits since 2000.<sup>57</sup> This success is proof that the current sharing percentages  
9 adequately incent the Company to engage in the active management of the optimization  
10 program that is required achieve these benefits. If NW Natural’s sharing percentage is  
11 substantially eroded—as advocated by the parties—the Company’s incentive to achieve the  
12 consistently favorable results enjoyed under the current framework would also be substantially  
13 altered. NW Natural believes the current arrangement has worked well, provides adequate and  
14 reasonable incentives, has produced tremendous value for customers, and should be retained.

15 **3. Reporting of Optimization Revenues is not Appropriate for the ROO.**

16 CUB recommends that the Company be required to include all optimization revenues  
17 associated with rate-based, regulated activities in its Results of Operations Report (ROO), but  
18 recommends that optimization revenues associated with interstate storage should be  
19 excluded.<sup>58</sup> Staff and AWEC also support CUB’s recommendation.<sup>59</sup> In support of its  
20 recommendation, CUB argues that the currently-used format for the ROO (*i.e.*, the version  
21 routinely filed by the Company) does not allow a reader to determine all of the earnings from  
22 NW Natural’s regulated system, which CUB claims makes the ROO less accurate and

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<sup>56</sup> NW Natural/2700, Friedman/4.

<sup>57</sup> NW Natural/1300, Friedman/3.

<sup>58</sup> CUB/200, Jenks/25.

<sup>59</sup> Staff/1600, Glosser/10; AWEC/400, Finklea/8.

1 transparent.<sup>60</sup> CUB also argues that providing this additional information would be particularly  
2 helpful if Oregon transitions to incentive regulation because incentive regulation will require  
3 the Commission to evaluate the effectiveness of such regulation and evaluation of the revenues  
4 earned by the Company related to optimization activities revenue will be part of this analysis.<sup>61</sup>

5 The Company disagrees that optimization revenues should be included in the ROO for  
6 two reasons. First, CUB's recommendation is premature because it is largely supported by an  
7 argument that the information would be needed to evaluate the impacts of incentive  
8 regulation<sup>62</sup>—but to date, Oregon has not adopted incentive regulation. Second, as pointed out  
9 by CUB, NW Natural is reluctant to include optimization revenues in the ROO, because doing  
10 so would incorrectly imply that these revenues should be considered in the application of  
11 earnings reviews—aside from the Company's Site Remediation and Recovery Mechanism  
12 (SRRM), where 50 percent of optimization revenues are already included, as ordered by the  
13 Commission in Order No. 15-049.<sup>63</sup>

14 While the Company disagrees with CUB's specific proposal to include the optimization  
15 revenues in the ROO, the Company *does* agree with CUB that transparency is important. To  
16 that end, the Company is willing to provide this additional data for informational purposes in  
17 the Company's annual Optimization Report. In addition to providing information about  
18 revenues, the Company could provide the impact on its earnings of its own sharing portion.  
19 Providing this information outside of the ROO would achieve CUB's goal of transparency

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<sup>60</sup> CUB/200, Jenks/21.

<sup>61</sup> CUB/200, Jenks/21-22.

<sup>62</sup> CUB/200, Jenks/22.

<sup>63</sup> *In the Matters of Nw. Natural Gas Co., dba NW Natural, Mechanism for Recovery of Environmental Remediation Costs and Request for Determination of the Prudence of Environmental Remediation Costs for the Calendar Year 2013 and the First Quarter of 2014*, Docket Nos. UM 1635 and UM 1706, Order No. 15-049 at 11-12 (Feb. 20, 2015).

1 while eliminating any suggestion that this revenue should be considered as part of the  
2 Company's earnings for other purposes. Neither Staff nor CUB addressed the Company's  
3 alternative proposal to include optimization revenues in the Optimization Report.

4 **B. Pension Balancing Account**

5 All parties agree that the pension balancing account is not operating as they had  
6 expected when it was adopted by stipulation in UM 1475. However, given that the settlement,  
7 prevents parties from unilaterally recommending changes, the Company has raised concerns  
8 in this docket, but has not made a formal proposal. Instead, the Company has engaged in  
9 discussions with the parties to attempt to resolve concerns about the mechanism's functioning.  
10 CUB and AWEC have recommended terminating the account, and CUB has recommended  
11 reducing the interest rate on the balancing account. No party, however, has put forward a  
12 comprehensive proposal for changes to the pension balancing account.

13 The Company urges that no changes to the pension should be made in isolation, and  
14 instead the Commission must adopt a holistic approach. Toward this end, the Commission  
15 should direct the parties to engage in additional process to determine whether they can agree  
16 upon an appropriate resolution. If the parties are unable to do so through settlement, then the  
17 Commission should open a new docket to determine the appropriate method for addressing the  
18 FAS 87 pension expense under-recovery issue and next steps for the pension balancing  
19 account.

20 **1. Background regarding the Company's Pension Balancing Account.**

21 In Docket No. UM 1475, NW Natural filed an application for deferral of FAS 87  
22 pension expenses required to fund the Company's pension plans.<sup>64</sup> At the time the Company

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<sup>64</sup> *In the Matter of Nw. Natural Gas Co., dba NW Natural, Application to Defer Pension Costs*,  
Docket No. UM 1475, Application to Defer Pension Costs (Mar. 15, 2010).

1 filed its deferral application, it was collecting \$3.8 million of FAS 87 pension expenses in rates  
2 annually, but the Company's actual pension expenses exceeded the amounts recovered in rates,  
3 and were forecasted to continue to do so for the next several years.<sup>65</sup> In addition, the combined  
4 effects of the market crash of 2008 and the adoption of the Pension Protection Act of 2006  
5 required the Company to make significant cash infusions to its pension plans.<sup>66</sup> To resolve the  
6 problems presented by the Company's under-recovery, NW Natural, Staff, CUB, and the  
7 Northwest Industrial Gas Users entered into a stipulation regarding the Company's deferral  
8 request, which established a pension balancing account rather than a deferral.<sup>67</sup>

9 The pension balancing account was originally intended to capture the difference  
10 between the amount of FAS 87 pension expense the Company recovered in rates and the actual  
11 FAS 87 expense incurred by the company.<sup>68</sup> When the Company's actual FAS 87 pension  
12 expense decreased to less than \$3.8 million, which was expected in future years, those amounts  
13 would reduce the balancing account.<sup>69</sup> Eventually, the pension balancing account was expected  
14 to become negative, and it would terminate upon the effective date of the Company's first rate  
15 case after the account becomes negative.<sup>70</sup> This approach was intended to allow the Company  
16 to stabilize the FAS 87 pension expense recovered in rates without having to increase  
17 customers' rates as the Company experiences volatility in the actual amount of FAS 87 pension  
18 expense each year.<sup>71</sup>

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<sup>65</sup> *In the Matter of Nw. Natural Gas Co., dba NW Natural, Application to Defer Pension Costs*,  
Docket No. UM 1475, Joint Brief in Support of Stipulation at 1 (Dec. 13, 2010).

<sup>66</sup> *Id.*

<sup>67</sup> *In the Matter of Nw. Natural Gas Co., dba NW Natural, Application to Defer Pension Costs*,  
Docket No. UM 1475, Order No. 11-051 at 2-3 (Feb. 10, 2011).

<sup>68</sup> *Id.* at 3.

<sup>69</sup> NW Natural/200, McVay/20.

<sup>70</sup> Order No. 11-051 at 4.

<sup>71</sup> NW Natural/200, McVay/20.

1           NW Natural still includes \$3.8 million of FAS 87 pension expense in rates each year,  
2 which is subject to the pension balancing account that records the difference between the \$3.8  
3 million in rates and the Company's actual pension expense.<sup>72</sup> Based on the information  
4 available at the time in Docket No. UM 1475, the parties expected that NW Natural would  
5 continue to under-collect pension expenses and the balance in the account would continue to  
6 grow, but after several years the pattern would reverse itself—and eventually net to zero in  
7 about 12 to 13 years.<sup>73</sup> It has become clear, however, that those predictions have not borne  
8 out, in part due to lower interest rates than had been assumed at the time the pension balancing  
9 account was created, as well as changing pension funding requirements.<sup>74</sup> As a result, actual  
10 FAS 87 expense has not decreased as expected, and the balance in the account has grown to a  
11 level much higher than anticipated. In fact, it appears that unless FAS 87 collections are  
12 increased and/or additional amounts are applied to the balance, the Company's 2017  
13 projections indicated that the account will not zero out until approximately 2047.<sup>75</sup> However,  
14 the stipulation establishing the pension balancing account provides that no party may request  
15 an increase to the FAS 87 pension expenses recovered in rates to be effective prior to the  
16 termination of the balancing account.<sup>76</sup>

17           In consideration of the terms of the stipulation in Docket No. UM 1475, NW Natural  
18 did not propose any changes to the FAS 87 pension expenses recovered in rates. However, a  
19 few months before the Company filed its rate case, the Company approached the parties to  
20 Docket No. UM 1475 to discuss the current status of pension balancing account, and advise

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<sup>72</sup> NW Natural/200, McVay/19-20.

<sup>73</sup> Order No. 11-051 at 3.

<sup>74</sup> NW Natural/2600, Wilson/2.

<sup>75</sup> Staff/300, Fox/30.

<sup>76</sup> Order No. 11-051 at 4.

1 parties regarding its updated projections.<sup>77</sup> The Company indicated that it would be open to  
2 considering whether an increase to FAS 87 pension expense recovered in rates would be  
3 appropriate if all parties supported proposing a modification to the stipulation.<sup>78</sup> The meeting  
4 was informational in nature, and parties did not agree to any changes at that time.

5 On April 4, 2018, the parties to UM 1475 held a workshop to discuss the potential  
6 changes to the pension balancing account. While the parties are amenable to discussions  
7 regarding adjustments to the pension balancing account, to date parties have not reached an  
8 agreement regarding the appropriate approach to the pension balancing account and collection  
9 of FAS 87 pension expense.

10 **2. The Commission Should Not Terminate the Pension Balancing Account.**

11 Both CUB and AWEC recommend terminating the balancing account on a going-  
12 forward basis, because it is not currently functioning as anticipated.<sup>79</sup> The Commission should  
13 reject this approach. Abruptly terminating the balancing account will not resolve the problem,  
14 and could limit the Company’s ability to develop creative solutions to address this issue.<sup>80</sup> If  
15 the mechanism is terminated, in the absence of a more comprehensive solution, the Company  
16 will continue to significantly under-recover this expense—which gave rise to the pension  
17 balancing account in the first place. Because terminating the balancing account will not solve  
18 the problem—and will likely make the problem worse—the Commission should allow the  
19 mechanism to remain in place until the parties can present a comprehensive proposal to address  
20 the under-recovery of FAS 87 pension expense.

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<sup>77</sup> NW Natural/200, McVay/20.

<sup>78</sup> NW Natural/200, McVay/20.

<sup>79</sup> CUB/100, Jenks-Gehrke/41; AWEC/500, Mullins/3.

<sup>80</sup> NW Natural/2600, Wilson/6.

1           AWEC, however, goes one step further than CUB, suggesting that once the mechanism  
2 is terminated, NW Natural may not necessarily recover the balance already accumulated in the  
3 account.<sup>81</sup> The Company believes that AWEC’s assertion is fundamentally contrary to the  
4 stipulation giving rise to the balancing account, which was designed to allow *full* recovery over  
5 time.<sup>82</sup>

6           Staff does not explicitly recommend terminating the balancing account, but expresses  
7 some concern that leaving the balancing account in place and increasing recovery “masks the  
8 portion of the increase that would be applied to interest.”<sup>83</sup> While the Company disagrees that  
9 there is a lack of transparency, the Company would be happy to provide Staff and the parties  
10 with any additional information they wish to review regarding the principal and interest  
11 accumulating in the account.<sup>84</sup>

12           **3. The Commission Should Not Make Any Changes to the Interest Rate for the**  
13           **Pension Balancing Account at this Time.**

14           CUB also recommends decreasing the interest rate for the balancing account to the  
15 Company’s weighted average discount rate for pensions.<sup>85</sup> Staff does not support CUB’s  
16 recommendation, and the Company urges the Commission to reject it.<sup>86</sup> First, the parties  
17 agreed that amounts in the balancing account should accrue interest in recognition of the fact  
18 that there were amounts not being timely recovered and that then required financing.<sup>87</sup> This  
19 approach is typical of any mechanism that addresses the under-recovery of amounts from  
20 ratepayers—an interest element must be included to recognize the financing implication of

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<sup>81</sup> AWEC/500, Mullins/3-4.

<sup>82</sup> NW Natural/2600, Wilson/9.

<sup>83</sup> Staff/1500, Fox/3.

<sup>84</sup> NW Natural/2600, Wilson/5.

<sup>85</sup> CUB/100, Jenks-Gehrke/41.

<sup>86</sup> Staff/1500, Fox/4.

<sup>87</sup> NW Natural/1500, McVay/38.

1 amounts not recovered.<sup>88</sup> The interest rate was set at the Company’s overall rate of return,  
2 which reflects that long-term capital is required to finance the long-term account balance.<sup>89</sup>  
3 CUB has offered no evidence that the current interest rate does not reflect the Company’s  
4 actual financing costs, and the Commission should therefore retain the existing interest rate  
5 until such time that the parties present a new proposal regarding the pension balancing account  
6 for the Commission’s consideration.

7 **4. The Commission Should Allow Parties to Continue to Work Together to**  
8 **Find an Appropriate Solution.**

9 CUB has indicated that it believes it is “imperative for parties to reach a creative  
10 solution leading to the termination of the pension balancing account.”<sup>90</sup> While the Company  
11 does not agree that terminating the balancing account immediately is the correct approach, the  
12 Company *does* agree that it is in all parties’ interest to develop an approach that will reduce  
13 the balance over a reasonable amount of time, and address future FAS 87 recovery in a  
14 sustainable fashion. Toward this end, the parties have—at a very high level—considered  
15 several components to a solution. In particular, the parties have considered potentially  
16 applying a portion of the excess deferred federal income taxes arising from the TCJA to reduce  
17 the principal in the balancing account. Staff and CUB have indicated they are open to  
18 discussions regarding whether the benefits of tax reform could be used to offset the balancing  
19 account increase, though AWEC does not support this approach.<sup>91</sup> That said, none of the parties  
20 have proposed a resolution that is either detailed or comprehensive. For that reason, NW

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<sup>88</sup> NW Natural/1500, McVay/38.

<sup>89</sup> NW Natural/1500, McVay/38. Additionally, this interest is not grossed up for taxes that the Company ultimately has to pay.

<sup>90</sup> CUB/300, Jenks/3.

<sup>91</sup> Staff/1500, Fox/4; CUB/300, Jenks/5.

1 Natural believes that the parties should engage in additional discussions to explore the various  
2 tools available to address this issue.

3 To facilitate additional discussion regarding the proper approach to the pension  
4 balancing account issue, CUB recommends opening a new proceeding.<sup>92</sup> NW Natural supports  
5 this request, and believes it would be constructive to allow for additional time and process to  
6 explore the various options and reach a solution that it is workable for all parties.

7 **C. Impacts of the 2017 Federal Tax Cuts and Jobs Act**

8 On December 22, 2017, United States federal income tax reform, also known as the  
9 Tax Cuts and Jobs Act (the TCJA) was enacted. The TCJA permanently lowers the U.S.  
10 federal corporate income tax rate to 21 percent from the existing maximum rate of 35%,  
11 effective as of January 1, 2018. The reduction in federal corporate income tax results in three  
12 matters for regulatory consideration: 1) whether the income tax expense in NW Natural's rate  
13 case filing, for utility rates effective November 1, 2018, reflects the lower federal income tax  
14 rate; 2) whether NW Natural should defer any estimated net benefit from the lower income tax  
15 rate, for the period January 1, 2018 through October 31 2018 (the Interim Period Deferral),  
16 and if so, what is an appropriate treatment for this deferral; and 3) whether NW Natural  
17 deferred any benefit from the net decrease in its cumulative utility deferred income tax liability  
18 balances, recorded upon enactment in 2017 ("Excess Deferred Income Taxes" or "EDIT  
19 Deferral"), and if so, what is an appropriate treatment for this deferral.<sup>93</sup>

20 NW Natural and the parties to this docket have come to a resolution regarding the  
21 application of the TCJA's lower federal income tax rate in base rates. This reduction to the  
22 test year revenue requirement was incorporated into the Stipulation filed with the Commission

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<sup>92</sup> CUB/300, Jenks/5-6.

<sup>93</sup> NW Natural/2500, Borgerson/2-3.

1 on August 6, 2018. However, the treatment of the Interim Period Deferral and the EDIT  
2 Deferral have not been resolved and are the subject of this briefing. For the reasons that follow,  
3 NW Natural urges the Commission to decide these remaining issues in the deferral dockets  
4 where they were originally presented to the Commission as an appropriate precursor to  
5 determining the ratemaking treatment of the deferrals.

6 **1. The Interim Period Deferral.**

7 Beginning on January 1, 2018, NW Natural's regulated utility income tax expense is  
8 lower as a result of the decrease in the federal income tax rate. However, the current rates  
9 established in NW Natural's last rate case continue to reflect the higher tax rate that was in  
10 effect until the TCJA was enacted. As a result, there will be mismatch between the tax expense  
11 in rates and NW Natural's current income tax obligation until the time that NW Natural's rates  
12 are reset in this proceeding on November 1, 2018 (the "rate effective date"). This period  
13 beginning January 1, 2018, when the TCJA took effect, and the date when NW Natural's rates  
14 will be reset from this proceeding is referred to as the "Interim Period."

15 To address the change in the federal income tax rate, NW Natural filed a TCJA-related  
16 deferral application with the Commission on December 29, 2017. Staff also filed a deferral  
17 application on December 29, 2017. As a result, NW Natural is utilizing regulatory deferral  
18 accounting to defer the estimated net benefits associated with tax reform during the Interim  
19 Period. This deferral was intended to capture both the Interim Period Deferral discussed here,  
20 and the EDIT Deferral which is discussed below. The deferral began on January 1, 2018, the  
21 effective date of the TCJA, and is expected to continue through October 31, 2018, the day prior  
22 to the expected rate effective date. After the rate effective date, there will be no need for further

1 deferral of the lower federal income tax rate because that reduction will be captured in base  
2 rates going forward.<sup>94</sup>

3 **a. Issues in this Case related to the Interim Period Deferral.**

4 NW Natural did not address ratemaking treatment for the Interim Period Deferral in  
5 this rate case because this issue is currently being addressed in NW Natural’s deferral docket.  
6 However, AWEC has argued that NW Natural should amortize the Interim Period Deferral as  
7 part of this rate case and has proposed calculations for the Interim Period Deferral and a  
8 methodology for amortizing the Interim Period Deferral to customers. NW Natural disagrees  
9 with AWEC’s proposals and as a result, there are three open issues regarding the Interim Period  
10 Deferral in this case.

11 **b. The Commission Should Utilize the TJCA Deferral Dockets to**  
12 **Determine the Amount of the Interim Period Deferral and the**  
13 **Methodology for Providing Interim Period Deferral Benefits to**  
14 **Customers.**

15 At the time NW Natural filed its rate case in December of 2017, the TJCA had not yet  
16 passed. As soon as it did, NW Natural recognized that there would be savings associated with  
17 the TJCA, and that those should be preserved for the benefit of the Company’s customers. For  
18 this reason, NW Natural filed a deferral, which is being processed in Docket No. UM 1919.  
19 Other regulated utilities in Oregon made similar filings, and Staff also filed its own deferral  
20 application. Subsequent to these filings, a workshop with Staff and interested parties was held,  
21 where all of the relevant impacts of the TJCA were discussed. NW Natural expects that  
22 through continued engagement with Staff, interested parties, and the other utilities, the many  
23 detailed questions regarding the impacts of the TJCA that are raised in those dockets will be  
24 addressed and resolved in the deferral proceedings. Staff has also noted that it may be

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<sup>94</sup> NW Natural/1500, McVay/25; NW Natural/2500, Borgerson/5-6.

1 appropriate to address the Interim Period Deferral as part of the deferral dockets.<sup>95</sup> NW Natural  
2 urges the Commission to address the Interim Period Deferral issue in the pending deferral  
3 dockets.<sup>96</sup>

4 It is true that the Commission could decide to address the Interim Period deferral in this  
5 docket. However, NW Natural believes that the deferral docket provides a better forum for  
6 three distinct reasons. First, that docket will allow for a process that is better tailored to a  
7 detailed review of the calculations of Interim Period Deferral than NW Natural’s general rate  
8 case. The Commission has not approved the proper methodology to calculate the Interim  
9 Period Deferral, and because the Interim Period Deferral includes tax expense amounts up and  
10 until October 31, 2018, the total amount will not be known until after the rate effective date.  
11 These factors could be considered more carefully in a separate proceeding that is on a different  
12 schedule from this rate proceeding.

13 Second, because all of the major regulated utilities are subject to the same law, and  
14 have similar adjustments to their taxes, it would make sense to use a separate forum to ensure  
15 uniformity and consistency among the utilities. Questions that would be common to all utilities  
16 include the methodology used to calculate the Interim Period Deferral, and what type of  
17 earnings test to apply under ORS 757.259(5). Deciding these issues in NW Natural’s rate case  
18 would require the Commission to address these important issues for a single utility prior to

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<sup>95</sup> Staff/1400, Gardner/10-11.

<sup>96</sup> The TCJA is an exceptional event that can be appropriately considered in a deferral docket. The Commission has previously found that “deferred accounting allows rates to be adjusted outside of a general rate case when certain expenses or revenues arise that are deemed exceptional.” *In the Matter of Utility Reform Project and Ken Lewis Application for Deferred Accounting*, Docket No. UM 1224, Order No. 09-316 at 14 (Aug. 18, 2009). Further, the Commission states that “a cost or revenue change that is imposed on a utility by the legislature due to statutory modification is typically considered exceptional, because the change cannot be predicted and may have significant financial impact on the utility.” *Id.* As such, NW Natural believes that the Commission should continue to utilize UM 1919 to consider NW Natural’s TCJA-related questions.

1 hearing all parties' evidence and arguments. This approach would not only be an inefficient  
2 use of the Commission's resources, it would risk inconsistent decisions, and could unfairly  
3 prejudice the rights of other parties that could be affected by the precedent that is established,  
4 but who are not party to this proceeding.

5 Third, a separate docket is better suited to considering TCJA-related issues than this  
6 rate proceeding because that separate docket would allow for a more reasoned determination  
7 about the methods through which the benefits to customers should be provided. For example,  
8 in NW Natural's case, it may well be that the return of the Interim Period Deferral to customers  
9 could play an important role in developing a method for addressing some of the concerns raised  
10 by parties with respect to NW Natural's pension balancing account.<sup>97</sup> That issue has not been  
11 fully developed in this record because of the limits on the parties' ability to make proposals for  
12 how that balancing account could be changed.<sup>98</sup>

13 It is also important to note that utilizing a separate docket to decide these important  
14 issues does not harm customers, or benefit the utility. The Interim Period Deferral is currently  
15 accruing interest to customers' benefit. For this reason, customers are not disadvantaged by a  
16 reasonable delay, and at the same time, the utility is not advantaged during the time in which  
17 the separate docket is processed.

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<sup>97</sup> CUB/300, Jenks/5; NW Natural/2500, Borgerson/11-12.

<sup>98</sup> The stipulation establishing the pension balancing account provides that no party may unilaterally request an increase to the FAS 87 pension expenses recovered in rates to be effective prior to the termination of the balancing account. Order No. 11-051 at 4. Accordingly, the Company has worked to address proposed changes to the pension balancing account through settlement negotiations with parties rather than by proposing a new approach in this case.

1                                   **c.       The Commission Should Reject AWEC’s Incorrect Calculation of**  
2                                   **the Interim Period Deferral.**

3  
4           NW Natural urges the Commission to decline AWEC’s recommendation that the  
5 Commission determine the amount of the Interim Period Deferral in this rate case. However,  
6 if the Commission determines that this rate case is the appropriate forum to review this issue,  
7 AWEC’s incorrect calculation of \$15.8 million<sup>99</sup> for the Interim Period Deferral should be  
8 rejected. By AWEC’s own admission, its calculation of the proposed Interim Period Deferral  
9 amount is not based on actual results of the Company.<sup>100</sup> Instead, it is, a “higher-level  
10 approach” using a “simplified formula.”<sup>101</sup>

11           In contrast, NW Natural’s approach to the Interim Period Deferral is based on actual  
12 results. Each month during the Interim Period Deferral, NW Natural records a reduction to  
13 revenue for the estimated net benefit of the Interim Period Deferral, which includes a gross up  
14 for income taxes, which is recorded to a regulatory liability account that accrues interest in the  
15 customers’ favor.<sup>102</sup> To estimate the net reduction to income tax expense during the Interim  
16 Period, NW Natural is utilizing a 2018 results of operations report format to perform a “with”  
17 and “without” TCJA calculation.<sup>103</sup> Although NW Natural will not know the total amount of  
18 the Interim Period Deferral until sometime after October 31, 2018, NW Natural has provided  
19 quarterly updates of the forecasted Interim Period Deferral in UM 1919. The latest forecast of  
20 the Interim Period Deferral filed on July 16, 2018 is \$5.9 million, before interest begins to  
21 accrue. All of this evidence suggests that AWEC’s projection is wildly overstated, and should  
22 be rejected.

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<sup>99</sup> AWEC/500, Mullins/2 (two-year amortization returning \$7.9 million each year).

<sup>100</sup> AWEC/200, Mullins/12.

<sup>101</sup> AWEC/200, Mullins/12-13.

<sup>102</sup> NW Natural/2500, Borgerson/6.

<sup>103</sup> NW Natural/2500, Borgerson/6.

1                   **d.       The Commission Should Reject AWEC’s Proposal to Amortize the**  
2                   **Interim Period Deferral.**

3           AWEC initially proposes to amortize the Interim Period Deferral in base rates. As an  
4 alternative, AWEC suggests that it would not object to amortizing the Interim Period Deferral  
5 as part of a separate schedule. Both recommendations should be rejected by the Commission.

6           First, AWEC’s recommendation to amortize the Interim Period Deferral in base rates  
7 is not a reasonable proposal for ratemaking. As explained in the Surrebuttal Testimony of  
8 Sean Borgerson, the Interim Period Deferral is capturing a one-time event for the reduction in  
9 income tax expense for a defined period.<sup>104</sup> At the end of the Interim Period, NW Natural will  
10 know exactly what the deferred amounts are, and at that time, NW Natural will stop deferring  
11 those amounts. AWEC’s proposal to amortize this one-time event in base rates would result  
12 in an ongoing annual reduction to base rates, even after the full amount of the Interim Period  
13 Deferral had been amortized.<sup>105</sup> NW Natural believes a reasonable approach would be to  
14 amortize the Interim Period Deferral on a separate schedule that captures the one-time event  
15 only and looks forward to discussing this approach in UM 1919.

16           As an alternative, AWEC suggests that it would not object to amortizing the Interim  
17 Period Deferral in a separate schedule. AWEC argues that is “imperative that the amounts  
18 begin to be returned to ratepayers as soon as possible, corresponding with the final rate change  
19 in this docket.”<sup>106</sup> While NW Natural also does not want to delay the amortization of the  
20 Interim Period Deferral to ratepayers, AWEC’s dire sense of urgency is misplaced. As  
21 previously stated, the Interim Period Deferral cannot be known until after the rate effective  
22 date, and therefore, it is premature to amortize the deferral. Furthermore, customers will not

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<sup>104</sup> NW Natural/2500, Borgerson/9.

<sup>105</sup> NW Natural/2500, Borgerson/10.

<sup>106</sup> AWEC/500, Mullins/12.

1 be harmed if the Interim Period Deferral is not amortized in this rate case because the deferral  
2 is currently accruing interest in customers' favor. After the treatment of the deferral is carefully  
3 reviewed in the deferral dockets, the Interim Period Deferral could be amortized at later date  
4 corresponding with the Company's annual Purchased Gas Adjustment, or used as an offset to  
5 the pension balancing account if the parties found this approach acceptable. As such, NW  
6 Natural urges the Commission to reject AWEC's needlessly rushed approach.

7 **2. Excess Deferred Income Taxes**

8 **a. Deferred Taxes Generally**

9 Deferred income tax liabilities are amounts recorded on a utility's balance sheet that  
10 represent cash income taxes that will be paid by the utility in the future.<sup>107</sup> As a result of a  
11 utility's significant plant investments, utility deferred income taxes primarily arise when  
12 depreciation expense is accelerated for income tax purposes into earlier periods.<sup>108</sup> The result  
13 being that taxable income for a particular period may be less than financial statement operating  
14 income ("book income") for that same period.<sup>109</sup> This provides for a temporary delay of a  
15 portion of income taxes payable until a later period.<sup>110</sup> In other words, a utility records deferred  
16 income tax liabilities when it has financial statement income, but that income is not taxable  
17 until a future period.<sup>111</sup>

18 In the context of regulation, deferred taxes have specific ratemaking impacts. First,  
19 under Oregon law and Commission precedent, Oregon utilities collect from customers, through  
20 rates, both "current and deferred income taxes" of the utility.<sup>112</sup> This means that customers'

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<sup>107</sup> NW Natural/2500, Borgerson 12.

<sup>108</sup> NW Natural/2500, Borgerson 12.

<sup>109</sup> NW Natural/2500, Borgerson 12.

<sup>110</sup> NW Natural/2500, Borgerson 12.

<sup>111</sup> NW Natural/2500, Borgerson/12.

<sup>112</sup> ORS 757.269(1).

1 rates are set to recover the income taxes associated with the test year forecasted income of the  
2 utility, without regard to whether those income taxes are deferred (and thus paid later) or  
3 current (and thus paid in the year used to determine the rates). Therefore, when income tax is  
4 deferred, the utility recovers from customers more, for income taxes, than is actually paid in  
5 that same year. The amount deferred will be paid in a later year. This has a significant  
6 consequence—this money is available to reduce financing costs that the utility otherwise  
7 would incur in order to operate the business. Regulation reflects this financing benefit to the  
8 utility through lowering rate base by an amount equal to the accumulated deferred tax liability  
9 of the utility. This result ensures that customers pay an appropriate amount for the utility’s  
10 financing, because this financing is reduced by any accumulated deferred taxes on the utility’s  
11 books.

12 **b. Impact of Tax Reform on Utilities’ Accumulated Deferred Taxes**

13 The TJCA not only changes the prospective income tax rate imposed on utilities,  
14 including NW Natural, but it also requires utilities to “re-value,” or “re-measure” their  
15 accumulated deferred tax liabilities.<sup>113</sup> This requirement makes sense because, as described  
16 above, a utility’s accumulated deferred tax liability represents, in some sense, amounts that it  
17 has collected from customers, but which will be paid for income taxes in future years under  
18 tax rates in effect at that time. Because the corporate income tax rate has now decreased, the  
19 utility must now remeasure the amount due for those taxes that were deferred.

20 The effect of all of these adjustments is that the remeasurement determines the amount  
21 of income taxes the utility is expected to pay in the future related to deferred taxes, and also  
22 the benefit the utility can provide to customers related to the lowering of that amount.

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<sup>113</sup> NW Natural/2500, Borgerson/13.

1                   **c.       Remeasurement of NW Natural’s Taxes**

2                   In accordance with the TJCA, NW Natural remeasured its deferred taxes, and recorded  
3 this amount in December of 2017. In NW Natural’s case, this resulted in a \$156.8 million  
4 reduction in the Company’s deferred tax liabilities associated with providing utility service.  
5 These remeasured deferred taxes that are available to benefit customers are called “Excess  
6 Deferred Income Taxes,” or EDIT.

7                   These EDIT-related benefits are then further grossed-up, to reflect the fact that a future  
8 credit of these benefits is a tax-deductible event, at the new corporate tax rates.<sup>114</sup> This gross-  
9 up increases the estimated benefit to customers to \$213.3 million.

10                   **d.       Issues in this Case Related to Excess Deferred Income Taxes**

11                   In this case, there are three open issues regarding these remeasured deferred taxes, or  
12 EDIT. They include: 1) the amount of benefit available for customers from the  
13 remeasurement, 2) the methods through which the benefits should be provided to customers,  
14 and 3) the appropriate forum through which the first two determinations should be made by  
15 the Commission.

16                   NW Natural addresses the third issue (the most appropriate forum) first, because if the  
17 Commission determines that the separate deferral docket (UM 1919) is the correct forum for  
18 determining the amounts to provide to customers, and the methodology for providing benefits  
19 to customers, then the first two issues need not be addressed by the Commission in its order in  
20 this proceeding.

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<sup>114</sup> NW Natural/2500, Borgerson/14-15.

1                   e.       **The Commission Should Utilize the TJCA Deferral Dockets to**  
2                               **Determine the Amount of EDIT, and the Methodology for**  
3                               **Providing EDIT-Related Benefits to Customers.**

4                   In its deferral application, NW Natural expressly recognized that one of the benefits  
5                   to customers as a result of the TCJA would most likely be to reduce the Company's tax  
6                   liability for accumulated deferred income taxes. NW Natural stated:

7                   The tax reform represents a major change to corporate tax policy, and given this  
8                   extensive legislation, NW Natural is continuing to evaluate its full impact on the  
9                   Company. The most significant provision is the lowering of the federal corporate  
10                   income tax rate from 35% to 21% beginning January 1, 2018. **Other effects include,**  
11                   **but may not be limited to, changes to deferred taxes,** and impacts to state and local  
12                   taxes to the extent those are tied to or affected by the federal taxing system. These  
13                   changes will cause certain of NW Natural's expenses or net investment amounts to go  
14                   up, and others to go down. Overall, on a net basis, we expect that the tax reform will  
15                   allow NW Natural to reduce expense to customers. **This request seeks to defer all**  
16                   **costs and benefits resulting from tax reform, so that an appropriate net**  
17                   **adjustment can be made to customers' rates in the manner approved by the**  
18                   **Commission in the future.**<sup>115</sup>

19  
20                   For the same reasons that a separate deferral docket is more appropriate to address the  
21                   issues regarding the Interim Period Deferral, the EDIT-related benefits should be carefully  
22                   considered in the deferral docket. Additionally, a separate docket is appropriate because NW  
23                   Natural's EDIT calculations are not yet final, due to outside factors that could influence them.  
24                   These include the normal examination by the Internal Revenue Service of NW Natural's  
25                   relevant tax returns, and the Treasury's intention to issue clarifying guidance on certain  
26                   elements of the TJCA.<sup>116</sup>

27                   Moreover, the complexity associated with deferred taxes is evident from the record  
28                   before the Commission in this proceeding, and NW Natural believes that utilizing a separate

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<sup>115</sup> NW Natural's Application for Deferred Accounting Order, Docket No. UM 1919, Application at 2-3 (Dec. 29, 2017) (emphasis added).

<sup>116</sup> NW Natural/2500, Borgerson/15.

1 proceeding is warranted, because additional workshops and face-to-face discussions could be  
2 had on the topic that would likely be more efficient at developing a common understanding.

3           Importantly, the Commission’s decision to address the EDIT-related benefits in the  
4 deferral docket will not harm customers. As described in the testimonies of Kevin McVay,  
5 and Sean Borgerson, until EDIT-related benefits directly benefit customers, they continue to  
6 be reflected as a reduction to NW Natural’s rate base, providing a significant indirect benefit  
7 to customers. This approach prevents customers from foregoing benefits, and also means  
8 that the utility is not advantaged while the separate docket is processed.

9           Utilizing the separate deferral process to resolve these issues is in no way contrary to  
10 normalization requirements under the TJCA or existing tax law. In testimony, AWEC’s  
11 Bradley Mullins testified that the Commission must use the rate case forum to pass EDIT-  
12 related benefits on to customers or else it would be committing a normalization violation.<sup>117</sup>  
13 NW Natural’s Director of Tax responded, explaining that normalization requirements place a  
14 limit on how quickly EDIT benefits can be passed back, but do not in any way dictate that this  
15 must be implemented through rate cases, or that the benefits must be passed back at this time.<sup>118</sup>

16           This testimony is supported by the text of the TCJA, which provides that a  
17 normalization violation occurs if:

18           the taxpayer, in computing its cost of service for ratemaking purposes and reflecting  
19 operating results in its regulated books of account, reduces the excess tax reserve **more**  
20 **rapidly or to a greater extent** than such reserve would be reduced under the average  
21 rate assumption method.<sup>119</sup>

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<sup>117</sup> AWEC/500, Mullins/7-8.

<sup>118</sup> NW Natural/2500, Borgerson/21-23.

<sup>119</sup> Tax Reform and Jobs Act of 2017, Pub. L. No. 115–97, 131 Stat. 2099 (Dec. 22, 2017) (emphasis added).

1                   **f.       The Commission Should Reject AWEC’s and Staff’s Incorrect**  
2                   **Calculations of NW Natural’s EDIT, and their Proposed Rate**  
3                   **Credit.**  
4

5                   Despite NW Natural’s testimony explaining why it makes more sense to calculate NW  
6 Natural’s EDIT, and determine how it should be passed back to customers in UM 1919, the  
7 witnesses for Staff, AWEC, and CUB argued that the Commission should determine a specific  
8 amount in this case by which to reduce NW Natural’s revenue requirement to reflect an  
9 amortization of NW Natural’s EDIT. AWEC calculates that \$13.5 million should be returned  
10 to customers in this rate case on an annual basis.<sup>120</sup> Staff sets that number at \$10.009 million<sup>121</sup>  
11 while CUB does not provide a specific amount.

12                  For the reasons described in the testimony of Sean Borgerson, the Commission should  
13 reject these proposals. Staff’s and AWEC’s calculations rely, erroneously, on a depreciation  
14 methodology that is not appropriate for NW Natural’s circumstances, rather than the “Average  
15 Rate Assumption Method” (ARAM) that is required.<sup>122</sup> AWEC’s calculation includes  
16 inappropriate rate base adjustments (which go the wrong way), and includes ineligible balances  
17 of deferred taxes that were previously benefited directly to customers in periods before 1981.<sup>123</sup>  
18 And, both proposals use depreciation lives that are too short, and amortization amounts that  
19 are so high that their proposed credits would result in normalization violations.<sup>124</sup>

20                  For these reasons, if the Commission were to determine that an EDIT-related rate  
21 benefit should be provided to customers in this case, it should reject the calculations offered  
22 by Staff and AWEC, and instead look to the calculations provided by NW Natural. NW

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<sup>120</sup> AWEC/500, Mullins/11.

<sup>121</sup> Staff/1400, Gardner/10.

<sup>122</sup> NW Natural/2500, Borgerson/23-29.

<sup>123</sup> NW Natural/2500, Borgerson/27.

<sup>124</sup> NW Natural/2500, Borgerson/27.

1 Natural's calculations, which were provided to parties in this case through discovery and  
2 presented in testimony, show that the correct total EDIT-related benefit is \$156.8 million, on  
3 a system-wide basis.<sup>125</sup> This ties directly to NW Natural's financial statements that are audited  
4 and publicly available.<sup>126</sup> It is appropriate, also, to gross up this number for taxes, at the current  
5 tax rate, in order to determine the overall benefit that should be provided to customers. This  
6 gross up increases the amount to \$213.3 million.<sup>127</sup>

7 NW Natural set forth in testimony, what amount of annual credit to customers would  
8 be appropriate in order to address the \$213.3 million balance, on a schedule that would be  
9 consistent with normalization limits, and with a recognition that the benefits were recorded in  
10 2017. That proposal is set forth in NW Natural/2501, Borgerson/1, and results in an annual  
11 rate credit of \$4.5 million, as described in the following section. In addition, a base rate increase  
12 of \$419 thousand would be necessary to reflect the additional revenue requirement of the rate  
13 base increase as a result of crediting customers \$4.5 million of deferred taxes.<sup>128</sup>

14 **g. If the Commission Were to Determine That It Should Reduce NW**  
15 **Natural's Revenue Requirement to Reflect the Return of EDIT-**  
16 **Related Benefits to Customers in This Case, It Should Order a**  
17 **\$4.5 Million Reduction.**  
18

19 For the reasons described above, the Commission should utilize Docket No. UM 1919  
20 to resolve the implementation of NW Natural's EDIT-related benefits, as well as the other  
21 items that require resolution under the TJCA. If, however, the Commission were to determine  
22 that it should reduce NW Natural's revenue requirement in this proceeding to reflect  
23 amortization of a portion of the EDIT-related benefits to customers, then the Commission

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<sup>125</sup> NW Natural/2500, Borgerson/29-30.

<sup>126</sup> NW Natural/2500, Borgerson/1; NW Natural/2501, Borgerson/1.

<sup>127</sup> NW Natural/2501, Borgerson/1.

<sup>128</sup> Natural/2500, Borgerson/29-30

1 should order a rate reduction of \$4.5 million, and a rate increase of \$419 thousand, be reflected  
2 in rates (a net rate decrease of \$4.081 million).

3 As described above, the annual amortization figure is reflected in NW Natural/2501,  
4 Borgerson/1, which details the calculation of that annual amount, and the additional revenue  
5 requirement from the associated rate base increase is discussed at NW Natural/2500,  
6 Borgerson/29-30. This annual amortization amount is calculated to consider the ARAM  
7 amortization “speed limit” imposed by the IRS’s normalization requirements,<sup>129</sup> and it reflects  
8 the regulatory life of the underlying non-plant assets that gave rise to the deferred taxes. It  
9 also takes into consideration that a significant amount of EDIT came about because of the  
10 Company’s investment in gas reserves, and that these should benefit the appropriate group of  
11 customers that pay the costs of that investment, and on an appropriate timeframe. It also  
12 reflects the application of an earnings test to the deferral amount that was recorded in 2017, by  
13 reducing the balance due to customers by \$3.9 million. This \$3.9 million is the grossed up  
14 amount by which NW Natural earned below its authorized Return on Equity in 2017, and which  
15 was approved by the Commission in Order No. 18-254.<sup>130</sup>

16 NW Natural understands the application of an earnings test to be appropriate in this  
17 circumstance, based on Commission’s Order No. 13-416.<sup>131</sup> In that Order, the Commission  
18 determined that Idaho Power’s income tax refund benefit was subject to an earnings test, and  
19 would not be refunded to customers because Idaho Power was under-earning during the time

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<sup>129</sup> NW Natural/2500, Borgerson/29.

<sup>130</sup> *In the Matter of Nw. Natural Gas Co. dba NW Natural, 2018 Spring Earnings Review*, Docket No. UM 903, Order No. 18-254 (July 3, 2018).

<sup>131</sup> *In the Matter of Idaho Power Co., Request for General Rate Revision*, Docket No. UE 233, Order No. 13-416 (Nov. 12, 2013).

1 period.<sup>132</sup> In NW Natural’s case, the Company was under-earning during 2017, the time period  
2 in which the EDIT was booked as income (subject largely to regulatory deferral).

3 The net rate credit of \$4.081 million reflects an appropriate state allocation to Oregon,  
4 and an adjustment to NW Natural’s rate base, to increase it by the amount of the credit  
5 provided. This rate base adjustment is appropriate because the Company’s accumulated  
6 deferred tax liability is decreased when a credit is provided to customers, and thus the financing  
7 benefit to the Company is removed, and rate base (i.e. the net financing done by the company  
8 in providing utility service) is increased.<sup>133</sup>

9 **h. The Commission Should Consider Other Alternative Methods for**  
10 **Providing a Benefit to Customers Related to EDIT.**

11 If the Commission were inclined to provide a benefit to customers in this case related  
12 to EDIT, then it should consider other tools available for providing that credit, which NW  
13 Natural believes may represent a better approach than the rate credit proposal offered by the  
14 parties. First, the Commission should consider that a more precise tracking of the amortization  
15 could be accomplished through utilizing an annual adjustment process, concurrent with the  
16 Company’s Purchased Gas Adjustment.<sup>134</sup> This would give the Commission an opportunity  
17 each year to determine an appropriate annual amortization of EDIT-related benefits, and  
18 consider rate base changes that go along with the provision of these benefits as well.

19 Additionally, the Commission should consider that EDIT-related benefits represent a  
20 large sum of dollars. Because there are other regulatory mechanisms that the Commission will  
21 likely be considering, which have impacts on customer bills (e.g. the pension balancing

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<sup>132</sup> *Id.*

<sup>133</sup> NW Natural/2500, Borgerson/29-30.

<sup>134</sup> This potential approach was discussed in NW Natural/1500, McVay/20-21 and NW Natural/2500, Borgerson/30-31.

1 account, which was discussed in this proceeding), it may make sense to use some of these  
2 EDIT-related benefits to mitigate impacts to customers of any modifications to those  
3 mechanisms.<sup>135</sup>

4 **i. Conclusions Regarding Excess Deferred Income Taxes**

5 For the reasons described above, NW Natural respectfully requests that the  
6 Commission find that UM 1919 is the more appropriate forum in which to resolve the  
7 calculation of, and application of benefits from NW Natural's excess deferred income taxes.  
8 If the Commission is inclined, however, to apply a benefit in this case, it should order a rate  
9 reduction of \$4.5 million, and a rate increase of \$419 thousand (a net rate decrease of \$4.081  
10 million), be reflected in NW Natural's revenue requirement. The Commission should consider  
11 utilizing the Company's annual Purchased Gas Adjustment process to effect an appropriate  
12 adjustment to this amount each year, and it should also consider whether it would be in  
13 customers' interest to apply some amount of the EDIT-related benefit to offset other cost  
14 increases that could come about for customers related to resolution of the pension balancing  
15 account matter raised in this proceeding, which could be resolved in a future proceeding.

16 **III. CONCLUSION**

17 For the reasons set forth above, NW Natural respectfully requests that the Commission:  
18 (1) reject the significant modifications proposed for the optimization revenue sharing and  
19 instead retain the existing sharing arrangements, and confirm that it is not necessary for the  
20 Company to report the revenues from its optimization in the ROO but instead to report them  
21 through its annual Optimization Report; (2) open a new docket to allow the parties to Docket

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<sup>135</sup> See NW Natural/2500, Borgerson/31 (discussing the potential connection with the pension balancing account).

1 No. UM 1475 to continue discussions regarding the under-recovery of FAS 87 pension expense  
2 and the pension balancing account; and (3) defer any determinations regarding the calculation  
3 and treatment of the Interim Period TCJA benefit amount and the calculation and treatment of  
4 the EDIT for consideration in the pending deferral proceedings.

Respectfully submitted this 14<sup>th</sup> day of August, 2018.



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