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April 29, 2013

Public Utility Commission  
Attn: Filing Center  
550 Capitol Street NE #215  
PO Box 2148  
Salem, OR 97308

**Re: UM 1610 –Community Renewable Energy Association’s Reply Testimony**

Dear Filing Center:

Enclosed please find the Community Renewable Energy Association’s reply testimony for filing in the above-referenced docket. This enclosure contains:

- Reply Testimony of Ormand Hilderbrand: CREA/400

We are providing the Commission with an original and (5) copies of this filing. Please contact me with any questions. Thank you for your assistance.

Sincerely,

A handwritten signature in black ink, appearing to read "G. Adams", written in a cursive style.

Gregory M. Adams  
Attorney for the Community Renewable Energy Association

Enc.

**BEFORE THE  
PUBLIC UTILITY COMMISSION OF OREGON**

<b>IN THE MATTER THE PUBLIC UTILITY )</b>	
<b>COMMISSION OF OREGON )</b>	<b>CASE NO. UM 1610</b>
<b>Investigation Into Qualifying Facility )</b>	
<b>Contracting and Pricing )</b>	
_____ )	

**Community Renewable Energy Association**

**Exhibit 400**

**Reply Testimony of Ormand Hilderbrand**

**April 29, 2013**

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1 **I. Introduction**

2 **Q. Please state your name and business address.**

3 A. My name is Ormand G. Hilderbrand and my business address is 71190 N. Klondike  
4 Road, Wasco, Oregon 97065.

5 **Q. Are you the same Ormand Hilderbrand who provided opening testimony?**

6 A. Yes. I provided opening testimony on behalf of the Community Renewable Energy  
7 Association (“CREA”), which is CREA/100.

8 **Q. What is the purpose of your reply testimony?**

9 A. I will provide reply testimony on behalf of CREA to some of the issues I addressed in my  
10 opening testimony. My reply testimony will specifically address the following issues, as set  
11 forth in the Administrative Law Judge’s (“ALJ”) Procedural Order on December 21, 2012: Issue  
12 1.B: Levelized Pricing; Issue 3: Schedule for Avoided Cost Rates; Issue 4.A: Price Adjustments  
13 for Integration Costs; Issue 5: Eligibility Issues (sub-issues A. and B. only).

14 I will be CREA’s only reply witness. CREA understands that some other qualifying  
15 facility (“QF”) parties may provide testimony in reply to some of the issues raised, and CREA  
16 may endorse such testimony through legal briefing. Unless otherwise expressed in my reply  
17 testimony, CREA’s position remains as set forth in CREA’s witnesses’ opening testimony and  
18 set forth in CREA/101.

19 **II. Issue 1.B: Levelized Pricing**

20 *Issue 1. B. Should QFs have the option to elect avoided cost prices that are levelized or*  
21 *partially levelized?*

1 **Q. Commission Staff’s witness stated: “Staff sees no real change in the arguments**  
2 **regarding levelization since 2005 and therefore recommends the Commission not levelize**  
3 **avoided cost prices.”<sup>1</sup> Do you agree with this statement?**

4 A. No. I do not agree that the conclusion reached in 2005 precludes the Commission’s  
5 consideration in this case. First, a review of the 2005 order reveals that the Commission only  
6 addressed the issue of levelization in a footnote, and did so only to state: “we need not address  
7 the issue of levelization in this Order.”<sup>2</sup> This hardly dispatches with the merits of levelization in  
8 all future cases, including this case where the issue has been raised eight years later.  
9 Additionally, I believe that the circumstances are materially different today than the  
10 circumstances presented to the Commission in 2005.

11 **Q. How are circumstances different today?**

12 A. The sufficiency periods QFs face today can be quite long and contain very low avoided  
13 cost rates based only on the avoided cost of market prices for the initial years of most QF  
14 contracts. For example, in PacifiCorp’s UM 1396 compliance filing, PacifiCorp proposed a  
15 sufficiency period for its renewable avoided cost rates that would last six years.<sup>3</sup> That means  
16 that the QF would only receive a very low rate based upon a forward market price curve for the  
17 first six of the fifteen years a renewable QF would be entitled to the fixed avoided cost rates. In  
18 Portland General Electric Company’s (“PGE”) UM 1396 compliance filing, the off-peak avoided  
19 cost rates for variable QFs taking non-renewable rates during one month of the sufficiency  
20 period were actually negative.<sup>4</sup> In other words, the QF would have to pay PGE to accept its  
21 power during some periods of the initial year of the long-term contract. PGE’s proposed rates

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<sup>1</sup> Staff/100, Bless/13.

<sup>2</sup> See OPUC Order No. 05-584 at 28 n.46.

<sup>3</sup> See UM 1396 PacifiCorp/201, Griswold/10 (filed Feb. 13, 2012).

<sup>4</sup> See UM 1396 PGE/105, Macfarlane/7 (filed March 16, 2012).

1 during the sufficiency period of the renewable avoided cost rates were likewise very low –  
2 including an off-peak rate of \$0/MWh in one month.<sup>5</sup> These circumstances did not exist in 2005.

3 **Q. What is the impact of the low sufficiency period rates and the long sufficiency**  
4 **periods on a small QF?**

5 A. As Dr. Reading has explained on behalf of CREA, levelization “may allow small QFs to  
6 meet financial obligations during the initial years of the contract where a lengthy sufficiency  
7 period may result in non-levelized rates that are too low to allow QFs to meet debt service  
8 obligations and start-up costs.”<sup>6</sup>

9 If a 10 megawatt (“MW”) wind project was to be built today, it would be in the \$20 - \$25  
10 million cost range to bring to commercial operation. Typically, the owners are attempting to  
11 develop the project with an equity target of 25-40% or around \$5 - \$7.5 million in cash equity  
12 and with the balance to be financed by commercial debt, which would be \$15 - \$23 million in  
13 loans. Even at today’s low interest rates, I sincerely doubt that a small QF could be financed  
14 through a commercial source with the pricing available during sufficiency periods. From my  
15 experience in working with many commercial lenders – they will all demand specific  
16 performance measures that included Debt Service Coverage Ratios (“DSCR”). With these low  
17 sufficiency period rates, the project will not be able to meet even the most minimal DSCR – and  
18 as a result will not be financed.

19 The only option is to have a much higher percentage of cash equity by the community  
20 owners and a much lower amount of commercial debt. Obviously this is a problem because most  
21 small community projects have limited cash resources. Even if they were able to contribute a

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<sup>5</sup> See UM 1396 PGE/102, Macfarlane/6 (filed March 16, 2012).

<sup>6</sup> CREA/200, Reading/10.

1 higher amount of cash equity, their return on the cash equity would be so low due to the current  
2 tariff prices that the project would not be economically viable.

3 The so called “sufficiency prices” will most likely stop any small community QF projects  
4 in Oregon – unless there is the option of levelized pricing. This would allow for a higher price in  
5 the earlier years where a “sufficiency” exists, while providing a lower tariff rate than would  
6 otherwise be available in the latter years.

7 **III. Issue 3: Schedule for Avoided Cost Rates**

8 **Q. In your opening testimony, you stated that CREA may respond to specific proposals**  
9 **to address the scheduling topic. Do you have any response at this time?**

10 A. Yes. As explained in my opening testimony, CREA believes the Commission should  
11 provide for fair treatment and predictability in the schedule of rate changes. Based upon a  
12 review of the proposals of other parties, I believe that the proposal for an annual update by Mr.  
13 John Lowe, witness for the Renewable Energy Coalition, is the best approach.<sup>7</sup> Specifically, I  
14 agree to the following points:

- 15 • The Commission should implement a complete update to the rates within 30 days of the  
16 acknowledged Integrated Resource Plan (“IRP”), and a more limited annual update.
- 17 • The annual update should occur one year after the effective date of the then-current rates.
- 18 • The annual update should be based on information from the utility’s last acknowledged  
19 IRP (or an acknowledged update), and should be limited to a gas price forecast update,  
20 market price update, new loads and contracts in excess of four years.<sup>8</sup>
- 21 • If the annual update is scheduled to occur within 90 days of the date on which an IRP is

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<sup>7</sup> REC/100, Lowe/5-12.

<sup>8</sup> See REC/100, Lowe/10; REC/200, Schoenbeck/15-16.

1 scheduled to be acknowledged, the annual update should be deferred until after IRP  
2 acknowledgement.

3 **Q. What is the basis for this position?**

4 A. As I explained in my opening testimony, I understand the utilities' largest concern to be  
5 that the rates can become out-dated within the two year cycle if the gas prices change. This  
6 proposal is similar to the proposal adopted by the Idaho Public Utilities Commission, which I  
7 mentioned in my opening testimony. Adding an additional annual update to change the gas  
8 forecast and a few other pre-determined and transparent inputs should largely eliminate the  
9 complaint by the utilities that the published rates can become stale. I believe that an additional  
10 annual rate update provides a reasonable solution to complaints of the possibility of harm caused  
11 by the eligibility cap being set at 10 MW. This is a reasonable resolution to the concern with two  
12 year updates, which also provides QFs with predictability and fairness as to the time when the  
13 rates will change. The annual updates could be conducted relatively quickly, but parties should  
14 be provided the opportunity to fully review and comment on the full update occurring after IRP  
15 acknowledgement.

16 **IV. Issue 4: Price Adjustments for Specific QF Characteristics**

17 *Issue 4. A. Should the costs associated with integration of intermittent resources (both avoided*  
18 *and incurred) be included in the calculation of avoided cost prices or otherwise be accounted*  
19 *for in the standard contract? If so, what is the appropriate methodology?*

20 **Q. Commission Staff proposes that the Commission differentiate standard avoided cost**  
21 **rates for different resource types based upon capacity contribution.<sup>9</sup> Does CREA have a**

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<sup>9</sup> Staff/100, Bless, 22-27; Staff/102.



1 **response to the proposals on this issue?**

2 A. Yes. CREA stands by its position in Dr. Reading's testimony that adoption of a separate  
3 capacity component for standard rates will allow for potential gaming by the utility and will  
4 require more resources to validate the utility's capacity assumption for each individual resource  
5 type.<sup>10</sup> Staff's proposal to have each utility implement these different components in their  
6 individual IRP will provide too much opportunity for gaming by the utility and impose too large  
7 an administrative cost on QFs seeking to ensure the avoided cost rates are accurately and  
8 transparently calculated.

9 If the Commission is inclined to adjust pricing for small QFs based upon capacity, the  
10 Commission should use the proposal of the Oregon Department of Energy ("ODOE") to utilize  
11 the Effective Load Carrying Capability method, which as ODOE's witness explains, will fully  
12 account for the capacity value of the QF.<sup>11</sup> Additionally, the Commission should limit the  
13 opportunities for a utility to individually calculate this potential reduction to the avoided cost  
14 rates in an IRP process, which provides little opportunity for discovery and meaningful critique.

15 **Q. Commission Staff testified that wind QFs should transact directly with the host**  
16 **balancing authority to secure wind integration services.<sup>12</sup> What is CREA's position on**  
17 **Staff's wind integration proposal?**

18 A. Staff's proposal was not entirely clear, but it appeared to propose that all small wind QFs  
19 would need to secure wind integration services as a condition of being entitled to sell under a  
20 fixed rate PURPA PPA. If that was Staff's proposal, CREA opposes that proposal. CREA  
21 believes that such a requirement would be inconsistent with PURPA, and therefore illegal, which

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<sup>10</sup> CREA/200, Reading/4.

<sup>11</sup> ODOE/100, Carver/7-8

<sup>12</sup> Staff/100, Bless/27

1 will be addressed in legal briefing.

2           Additionally, as a developer, I believe the proposal would undermine QF projects. A QF  
3 that is directly connected to the purchasing utility would have no occasion to purchase balancing  
4 services from that utility's transmission function because the QF would not typically be a  
5 transmission customer of that utility. This will lead to disputes over whether the utility is  
6 evading its mandatory purchase obligation by refusing to offer the balancing services.

7           Additionally, Staff's proposal could be construed as a proposal that the wind integration charge  
8 imposed on the small QF would be subject to change throughout the term of the PURPA PPA.  
9 This would present problems for financing the project because the overall revenue stream to be  
10 obtained by the QF would be uncertain.

11 **Q.     How should the Commission address the issue if it implements a wind integration**  
12 **charge for small QFs?**

13 A.     The better policy is to provide the QF with the option of using the purchasing utility's  
14 integration services as a reduction to the fixed avoided cost rates, or agreeing to secure a third  
15 party's wind integration services and receiving no reduction to the fixed avoided cost rates. In  
16 fact, that is how the Commission addressed the issue for large QFs in UM 1129. Specifically, the  
17 order in UM 1129 stated, "For large QFs, Staff recommends that avoided cost rates be adjusted  
18 for integration costs, based on studies conducted for each company's system."<sup>13</sup> Staff also stated  
19 "if the QF chooses to contract for integration services with a third party, the utility should make  
20 no downward adjustment in avoided cost payments for integration costs." The Commission  
21 declared, "We agree with Staff."<sup>14</sup>

22           This methodology, currently implemented for large QFs, allows the QF to use the

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<sup>13</sup> OPUC Order No. 07-360 at 24.

<sup>14</sup> *Id.* at 25.

1 purchasing utility's integration services and receive a fixed avoided cost rate that includes a fixed  
2 deduction for integration costs, or, if the QF chooses, to secure the integration services elsewhere  
3 and receive no reduction to the otherwise available avoided cost rates. No party has  
4 demonstrated this approach is unreasonable for small QFs if wind integration will apply to them  
5 as well. As I noted above, Staff's proposal would be unworkable in many circumstances.

6 **V. Issue 5: Eligibility Issues**

7 *Issue 5. A. Should the Commission change the 10 MW cap for the standard contract?*

8 **Q. Commission Staff suggests that lowering the cap to 3 MW may be warranted.<sup>15</sup> Do**  
9 **you believe that the Commission should lower the eligibility cap for any resource types?**

10 A. No. As I mentioned in my opening testimony, Oregon's renewable portfolio standard  
11 ("RPS") actually instructs the Commission to implement special policies for community-scale  
12 projects up to 20 MW.<sup>16</sup> The Staff's alternative proposal would go in the wrong direction.

13 **Q. Do you have any other comments on this topic?**

14 A. CREA supports the proposal by One Energy witness Bill Eddie to compensate smaller  
15 QFs below 3 MW in size for additional benefits they provide to the utility,<sup>17</sup> but it is critical that  
16 this proposal be implemented as a "check box" on the standard contract, rather than as a basis to  
17 lower the eligibility cap for all projects below 10 MW. As mentioned above, Oregon's RPS  
18 actually requires the Commission to promote projects under 20 MW. Oregon will not reach 8%  
19 penetration of such projects if the cap is lowered to 3 MW.

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<sup>15</sup> Staff/100, Bless/16.

<sup>16</sup> CREA/100, Hilderbrand/5-7.

<sup>17</sup> OneEnergy/100, Eddie/33-41.

1 *Issue 5. B. What should be the criteria to determine whether a QF is a "single QF" for*  
2 *purposes of eligibility for the standard contract?*

3 **Q. Some parties recommended revising the partial stipulation from UM 1129 regarding**  
4 **eligibility for standard rates. Has this testimony changed your position that it is not easy to**  
5 **“disaggregate” a wind or solar project under the existing criteria in Oregon?**

6 A. No. There is a five-mile separation rule. As I explained in my opening testimony, there is  
7 little risk of the same type of disaggregation that occurred in Idaho where there was only a one-  
8 mile separation rule and wind QFs of up to 10 average monthly MW could obtain published  
9 rates.<sup>18</sup> However, CREA is not in favor of disaggregation, and has considered proposals to  
10 modify the passive investor exception to the UM 1129 partial stipulation through workshops  
11 since the filing of my opening testimony.

12 CREA believes that the partial stipulation could be modified to allow for use of passive  
13 investors at community wind projects while still disallowing the type of disaggregation with  
14 which the utilities appear to be concerned. I understand the utilities’ concern to be that a single  
15 entity could use the current passive investor exception to own and operate separate 10 MW  
16 projects within five miles of each other. The Commission could address the utilities’ concerns  
17 by revising the definition of “passive investor” in the partial stipulation such that the definition is  
18 more in line with that in the Internal Revenue Service (“IRS”) rules.<sup>19</sup> It is my understanding  
19 that, under such a modification, the partial stipulation would still allow for participation by a  
20 single passive investor in more than one project within five miles of others, but only if that entity  
21 was truly a passive investor that did not “materially participate” in the management and  
22 operation of the project, as defined by the IRS. CREA is actively engaged in working with the

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<sup>18</sup> CREA/100, Hilderbrand/13-14.

<sup>19</sup> The existing version of the Partial Stipulation is contained in PacifiCorp/202.

1 other parties on this issue and is willing to work with them to reach resolution of this issue. If an  
2 agreement is not reached, CREA may further explain the legal requirements of the IRS's passive  
3 investor rule in legal briefing.

4           However, as I noted above, CREA does not believe that a convincing case has been made  
5 to lower the eligibility cap for fear of disaggregation in Oregon because it is already very  
6 difficult to disaggregate a large project under the existing five-mile separation rule.

7 **Q. Does this conclude your testimony?**

8 A. Yes.

## CERTIFICATE OF SERVICE

I HEREBY CERTIFY that on the 29th day of April, 2013, a true and correct copy of the within and foregoing **REPLY TESTIMONY OF THE COMMUNITY RENEWABLE ENERGY ASSOCIATION** was served as shown to:

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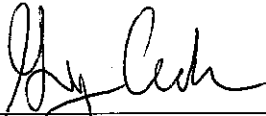
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